

Very Inaccurately	Inaccurately	Moderately Well	Accurately	Very Accurately	
☐	☐	☐	☐	☐	1. I have actually started a business of my own.
☐	☐	☐	☐	☐	2. The thought of starting my own business appeals to me.
☐	☐	☐	☐	☐	3. So many new products are being introduced practically every week that it seems senseless to bother dreaming up an idea for another new product.
☐	☐	☐	☐	☐	4. I enjoy the challenge of meeting new people and explaining what I do.
☐	☐	☐	☐	☐	5. I get excited about thinking of a new idea for a product or service.
☐	☐	☐	☐	☐	6. My career advice to young people is to pursue a well-established occupation with a high demand for newcomers to the field.

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☐	☐	☐	☐	☐	7. Betting money on sports is exciting and fun.
☐	☐	☐	☐	☐	8. Taking care of administrative details is boring for me.
☐	☐	☐	☐	☐	9. I am (or would be) comfortable working outside of regular working hours.
☐	☐	☐	☐	☐	10. The best job for me would be one that offers a stable salary, regular working hours and vacations, and a guaranteed pension.
☐	☐	☐	☐	☐	11. Self-employment fits (or would fit) my personality.
☐	☐	☐	☐	☐	12. What a horrible life it would be for me to get paid strictly on commission.
☐	☐	☐	☐	☐	13. I enjoy the challenge of selling my ideas and myself to people I have not met before.

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☐	☐	☐	☐	☐	14. I need at least eight hours of sleep and regular rest breaks during the day to perform well.
☐	☐	☐	☐	☐	15. If I personally knew a family that had been a disaster victim, I would be willing to attempt to raise money for that family.
☐	☐	☐	☐	☐	16. I enjoy purchasing lunch from a street vendor when the opportunity arises.
☐	☐	☐	☐	☐	17. If you are not a scientist or an engineer it is useless to try to invent something that is intended for the marketplace.
☐	☐	☐	☐	☐	18. Most people who become rich and famous got there by luck.

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☐	☐	☐	☐	☐	19. I would enjoy the experience of working on developing new products in a company department located away from where most employees worked.
☐	☐	☐	☐	☐	20. If I were self-employed or worked from home for an employer, I would probably start my workday at about 10 A.M.